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CONSILIUM AWARDS MILLION POUND DATA CENTRE CONTRACT TO BT

Consilium Technologies has awarded a £1m contract to BT to provide data centre hosting services with 24x7 technical support. The three-year deal paves the way for Consilium to advance its business strategy, partnering with BT to strengthen a portfolio of managed service solutions.

Having completed a refresh of its technology platform, Consilium was looking for a Data Centre to give its customers complete confidence to use its hosted solutions, now and into the future. A leading supplier of Finance and Mobile working solutions to the UK public sector, Consilium wanted a partner that could provide appropriate levels of security and resilience to host business critical applications.

“Most of our customers want to know who is going to be the host; they are risk averse and need to know that it is with a reliable and stable provider with a track record. BT is a global brand that has fulfilled that need and this million pound investment by Consilium represents our commitment in the long term, not only for our company but also for our customers and the citizens they service”. said Malcolm Thompson, Chief Operating Officer, Consilium Technologies.

James Devlin, Head of Business Sales, BT, commented on the deal: “BT is delighted to partner Consilium and deliver a one-stop solution. We have met all their requirements, from security to resilience and reliability, delivering cost benefits to them on a month-by-month basis.”

Consilium Technologies run solutions that require knowledge of wide-ranging software from leading companies such as Oracle and Citrix. BT has the in-house skill sets to support the applications.